

NICHOLLS STATE UNIVERSITY
PURCHASING DEPARTMENT
PO BOX 2052 University Station
104 Elkins Hall
Thibodaux, La 70310
Phone No. (985) 448-4038
Fax No. (985) 448-4921

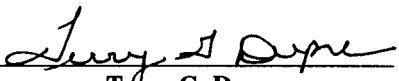
BID NO. **SB01411**

Date: **March 27, 2006**

EO/AA Employer, M/F/H/V

INVITATION, BID AND ACCEPTANCE

INVITATION: Sealed bids, subject to the conditions herein stated and attached hereto, will be received at this office until **3:00 P.M. on APRIL 18, 2006** and then publicly opened for furnishing the items and/or services as described below for Nicholls State University.

Signed 
Terry G. Dupre
Interim Director of Purchasing

The right is reserved to reject all or part of your offer as well as to cancel this entire solicitation

DESCRIPTION

ENCODERS, CAMERAS, CEILING MOUNTS, AUDIO SWITCHERS, MICROPHONES, PLASMA SCREENS, CHANNEL PLAYERS, AND VIDEO WINDOW OPTIONS;
as per attached bid specifications.....

INSTRUCTIONS: YOUR BID IS TO BE MADE ON THE ATTACHED FORM AND RETURNED WITH THIS "INVITATION" IN THE ENCLOSED ENVELOPE. 2. The University cannot accept bids or alterations by wire, phone or facsimile. 3. **ALL PRICES ARE TO BE QUOTED COMPLETE AND F.O.B. NICHOLLS STATE UNIVERSITY, THIBODAUX, LA.** 4. All prices assumed firm unless otherwise stated. 5. Any bid received after bid closing time will be returned unopened. 6. **As a state agency, the University is NOT liable for state sales tax enacted by the State Legislature and in effect at the time of issuance of the order.** 7. Do not include federal excise tax unless requested. 8. Unless otherwise specified all bids shall be binding for 30 calendar days from date of bid opening. 9. **FAILURE TO SIGN IN INK WILL BE CAUSE FOR BID NOT TO BE CONSIDERED.** 10. Additions for packing or other items not quoted will not be allowed.

BIDDER SHALL FILL IN ALL BLANK SPACES

Terms will be _____ and shipment will be made within _____ days of receipt of order.

BID

In compliance with the above invitation for bids and subject to the conditions thereof, the undersigned offers and agrees if this bid be accepted within _____ days from the date of opening to furnish any or all of the items (or sections) at the price set opposite each item (or section). (In case of a continuing contract this price shall remain in effect until _____.)

Bidder _____

Signed _____

Address _____

Title _____

Phone (____) _____

Acceptance by NICHOLLS STATE UNIVERSITY, THIBODAUX, LOUISIANA

Date _____

Accepted as to items numbered _____

Signed _____

Purchasing Office

P.O. Box 2052
Thibodaux, LA 70310
985.448.4038
Fax: 448.4921

NICHOLLS
STATE UNIVERSITY
A MEMBER OF THE UNIVERSITY OF LOUISIANA SYSTEM

March 27, 2006

PUBLIC NOTICE
INVITATION TO BID

Sealed bids will be received by the Purchasing Department, NICHOLLS STATE UNIVERSITY, Thibodaux, La. on **APRIL 18, 2006**, at **3:00 P.M.** for:

**"SB01411 - Encoders, Cameras, Ceiling Mounts, Audio Switchers, Microphones,
Plasma Screens, Channel Players, and Video Window Options**

At which time and place the bids will be publicly opened and read aloud. Any bid received after closing time will be returned unopened.

Copies of the specifications are on file in the Office of the Director of Purchasing, NICHOLLS STATE UNIVERSITY, Thibodaux, LA. The specification may also be obtained in electronic format by visiting the State of Louisiana, Office of State Purchasing, LaPAC Web Site, <http://wwwsrch2.doa.la.gov/osp/lapac/pubmain.asp>

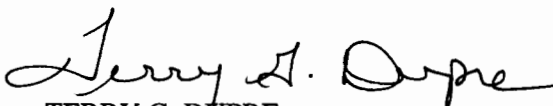
No bid may be withdrawn after the scheduled closing time for receipt of bids for at least thirty (30) days.

The University reserves the right to reject any or all bids, and to waive any informalities.

Evidence of authority to submit the bid shall be required in accordance with R.S. 38:2212(A)(1)(C) and/or R.S. 39:1594(C)(2) (D).

An Equal Opportunity Employer.

NICHOLLS STATE UNIVERSITY
THIBODAUX, LOUISIANA



TERRY G. DUPRE
Interim Director of Purchasing

TO BE RUN: April 07, 2006

TO BE OPENED: April 18, 2006

**STATE OF LOUISIANA
NICHOLLS STATE UNIVERSITY
THIBODAUX, LOUISIANA**

The Nicholls State University (NSU) Purchasing Department will receive sealed bids until 3:00 P.M. on the bid opening date specified in the solicitation document. No bid responses will be considered by the NSU Purchasing Department received after 3:00 P.M. on the date specified. Beginning at that time, bids shall be publicly opened and read aloud to those present in the NSU Purchasing Department.

Mail address: Nicholls State University
Purchasing Department
P. O. Box 2052
Thibodaux, LA 70310

Delivery: Nicholls State University
Purchasing Department
906 East First Street
Room 104 Elkins Hall
Thibodaux, LA 70301

Bids submitted are subject to LA R.S. 39:1551-1736; Purchasing Rules and Regulations; Executive Orders; General Conditions; any Special Conditions; and Specifications listed in the solicitation document.

The purpose of this solicitation is to set forth the requirements and specifications of Nicholls State University. The contents of this solicitation and the Bidder/ Vendor/ Contractor's bid response shall become contractual obligations if a contract (purchase order) ensues.

INSTRUCTIONS TO BIDDERS

- 1) **Bid Forms:** All written bids, unless otherwise provided for, must be submitted on, and in accordance with, forms provided, properly signed in ink by an authorized representative of the bidding entity. Bid prices shall be typewritten or in ink. Bids submitted in the following manner will not be accepted: (1) bid contains no signature indicating intent to be bound; (2) bid filled out in pencil; (3) photocopy of bidder's signature; and (4) bid sent by facsimile equipment. Price alterations to bid responses received before bid opening time will be considered provided the written price alteration has been received and time-stamped before bid opening time. Any other alterations of the bid response form or foreign conditions attached thereto may cause rejection of the bid response without further consideration.
- 2) **Special Envelope:** To assure consideration, all bids should be submitted in the special bid envelope if furnished for that purpose. In the event bid contains bulky material, the special bid envelope should be firmly affixed to the mailing envelope.
- 3) **Standard of Quality:** Any product or service bid shall conform to all applicable Federal and State laws and regulations and specifications contained in the solicitation document. Unless otherwise specified in the solicitation document, any manufacturer's name, trade name, brand name, or catalog number used in the specifications is for the purpose of describing the quality level and characteristic required. Bidder should specify the brand and model number of the product offered in his bid. Bids not specifying brand and model number shall be considered as offering the exact products specified in the solicitation document.
- 4) **Descriptive Information:** Bidders proposing an equivalent brand or model should submit with the bid response information (such as illustrations, descriptive literature, technical data) sufficient for the University to evaluate quality, suitability, and compliance with the specifications of the solicitation document. Failure to submit descriptive information may cause bid to be rejected. Any change made to a manufacturer's published specification submitted for a product shall be verifiable by the manufacturer. If item(s) bid does not comply with specifications (including brand and/or product number), bidder should state in what respect the item(s) deviate. Failure to note exceptions on the response form will not relieve the successful bidder(s) from supplying the actual products requested.
- 5) **Bid Opening:** Bidders may attend the bid opening, but no information or opinions concerning the ultimate contract award will be given at the bid opening or during the evaluation process. Bids may be examined 72 hours after request is made. Information pertaining to completed files may be secured by visiting the NSU Purchasing Department during normal working hours. Written bid tabulations will not be furnished.
- 6) **Louisiana Preference:** Preference is hereby given to products produced, manufactured, harvested, grown or assembled in Louisiana which are equal in quality to products produced, manufactured, harvested, grown or assembled outside of Louisiana. The bidder shall state his right to claim the ten percent (10%) preference in his bid response on the form provided and the bidder should state the respective Louisiana location where each qualifying item is produced, manufactured, harvested, grown or assembled.
- 7) **Signature Authority:** In accordance with LA Revised Statute 39:1594 (Act 121), the person signing the bid must be: (1) A current corporate officer, partnership member or other individual specifically authorized to submit a bid as reflected in the appropriate records on file with the Secretary of State; or (2) An individual authorized to bind the vendor as reflected by an accompanying corporate resolution or affidavit. By signing the bid, the bidder certifies compliance with the above.

-Continued-

GENERAL CONDITIONS

Rvsd. 3/05

**NOTICE TO BIDDERS: ITEMS PURCHASED THAT ARE PRODUCED,
MANUFACTURED, ASSEMBLED, GROWN, OR HARVESTED IN LOUISIANA
ARE SUBJECT TO PREFERENCE LAWS, SEE BELOW.**

SPECIAL CONDITIONS

BID NUMBER: SB01411

BID OPENING: APRIL 18, 2006

In accordance with the Louisiana Revised Status 39:1595, a preference of 10% may be allowed for products produced, manufactured, grown or assembled in Louisiana of equal quality.

DO YOU CLAIM THIS PREFERENCE? YES _____ NO _____

SPECIFY ITEM NUMBER(S) _____

Specify location within Louisiana where this product is produced, manufactured, grown or assembled:

FAILURE TO SPECIFY ABOVE INFORMATION MAY CAUSE ELIMINATION FROM PREFERENCES.

Bidder shall provide with bid detailed information as to how the item qualifies for this preference.

This preference may be allowed if all of the following conditions are met:

- 1) The cost of such item(s) does not exceed the cost of other items which are manufactured, processed, produced, or assembled outside the state by more than 10%***
- 2) The vendor of such Louisiana items agrees to sell the items at the same price as the lowest bid offered on such items.***
- 3) In cases where more than one bidder offers Louisiana items which are within ten percent of the lowest bid, the bidder offering the lowest bid on Louisiana items is entitled to accept the price of the lowest bid made on such items.***

CONDITIONS OF PURCHASE

The following conditions, unless otherwise stated in the bid document, will apply to all purchase orders:

Merchandise must be accompanied by delivery slip or shipping list showing items shipped or delivered and the purchase order number. THE PURCHASE ORDER NUMBER must appear on all invoices, delivery memoranda, bills of lading packages and correspondence.

The University is not responsible for goods delivered or work done without a written order. No allowance for boxing or crating. Unauthorized quantities in excess of this order will be returned or held subject to shipper's order, expense and risk.

Contractor warrants that the merchandise to be furnished hereunder will be in full conformity with the specifications, drawing or sample and agrees that this warranty shall survive acceptance of the merchandise and that contractor will bear the cost of inspecting rejected merchandise.

All rejected goods will be held at contractor's risk and expense, subject to contractor's prompt advice as to disposition. Unless otherwise arranged, all rejected goods will be returned at contractor's expense.

Contractor will, at its expense defend the University against any claim that any merchandise to be furnished hereunder infringes a patent or copyright in the United States or Puerto Rico, and will pay all costs, damages and attorney's fees that a court finally as a result of such claim.

SPECIFICATIONS
NICHOLLS STATE UNIVERSITY
PAGE 1 OF 8

Item #1 VBrick 4200 Single Channel MPEG Encoder, or equal

- High quality video using low bandwidth (up to 2Mb/sec) - MPEG-4 encoder
 - 0 Industry standard RTP/RTSP/RTCP compliant
 - 0 Internet Streaming Media Alliance (ISMA) certified to ensure vendor interoperability
 - 0 Delivery of Unicast and Multicast streams
 - 0 Including full DI (which allows for full screen viewing on a television) 0 low delay, as low as 180 milliseconds (allows for two way interactive use)
 - 0 Support for Closed Captioning and Metadata Stereo, Mono, or Mute audio
 - 0 On screen display, Picture in Picture (PIP)
 - 0 Multiple networking parameters can be adjusted
 - 0 Multiple video and audio parameters can be adjusted
 - 0 Integrated Web Server for management (also SNMP and Telnet)
 - 0 Multi-level administration security
 - 0 Supports both NTSC (North American) or PAL (most of the rest of the world) video
 - 0 Composite (BNC) or S- Video inputs
 - 0 Dual serial ports
 - 0 LCD display for status information
 - 0 Status and diagnostics tools

5 Each @ _____ EACH = \$ _____ TOTAL

**IF BIDDING AN EQUIVALENT, PLEASE STATE THE BRAND
NAME AND MODEL NUMBER OF ITEM PRICING IS SUBMITTED ON**

**REQUIRED DELIVERY DATE IS PRIOR TO 6/30/06
PLEASE INDICATE BELOW IF CAN YOU MEET THAT DEADLINE**

_____ **YES, I CAN DELIVER BY 6/30/06**

_____ **NO, I CANNOT DELIVER BY 6/30/06**

**THE ABILITY TO DELIVER BY 6/30/06 WILL BE USED AS A
CRITERIA FOR BID AWARD**

SPECIFICATIONS
NICHOLLS STATE UNIVERSITY
PAGE 2 OF 8

Item #2 Canon VC-C50i Low Light IRPTZ Video Camera, or equal

- Video Signal: NTSC model for USA, Canada
- Image Sensor: 1/4-inch CCD
- Total number of pixels: NTSC: 340,000 effective pixels
- Synchronization: Internal
- Horizontal Resolution: NTSC: 460 TV Lines
- Vertical Resolution: 350 TV Lines
- S/N Ratio: 48dB
- Scanning Method: 2:1 interlaced
- Min. subject illumination: Normal Mode: 1 lux (at 1/30 sec.)
Night Mode: 0 Lux
VC-C50i:
Pan Mechanism: Rotation angle
Left 100 degree, Right 100 Degree
Rotation Speed: 1 - 90 degree per second
- Drive Mechanism: Tilt mechanism: Tilt angle up 90 degrees
(factory default 30 degrees)
Down 30 degrees, Tilt speed: 1 - 70 degrees per sec
- Connectors/Output: Video Out: BNC composite video output
- Connectors/Multi-connector: S-Video output, RS-232C control
(input/output), sensor input, alarm output
external lighting control
- Connectors/Power: DC In (rate at 13V)
- Aperture: Auto iris servo system
- Lens: Focal length 3.5 to 91.0mm, f/1.6 to f/4.0
26x power zoom (shooting at infinity)
- Infrared cut filter: Power-driven insertion/removal
(normal mode/night mode)
- Night mode: Infrared lighting: LEDs (4)
Effective lighting range: 3m (9.8 ft.)
- Lens filter diameter: 37 mm, pitch: 0.75 mm
- White Balance: TTL system, Auto/Manual/one-Touch

**SPECIFICATIONS
NICHOLLS STATE UNIVERSITY
PAGE 3 OF 8**

Item #2 Continued

5 Each @ _____ EACH = \$ _____ TOTAL

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Item 3 PTZ Camera Universal Ceiling Mount with Shelf, or equal

- Universal mount adapter for ALL single camera head Wall Mounts with Shelf to mount a Canon VC-C501 camera

5 Each @ _____ EACH = \$ _____ TOTAL

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**SPECIFICATIONS
NICHOLLS STATE UNIVERSITY
PAGE 4 OF 8**

Item 4 Extron SW 4SV A RCA 4 Input S-Video and Audio Switcher, or equal

- Inputs: Video on female 4-pin mini DIN connectors; audio on captive screw or RCA connectors
- Outputs: Video on female BNC and 4-pin mini DIN connectors; audio on captive screw or RCA connectors
- 250 MHz (-3 dB) video bandwidth
- Video genlock input and loop-through
- Vertical interval switching and autoswitching capabilities NTSC, PAL, and SECAM compatible
- 9-pin contact closure remote control
- RS-232 control
- 1U, full rack width metal enclosure
- Internal international power supply

5 Each @ _____ EACH = \$ _____ TOTAL

***IF BIDDING AN EQUIVALENT, PLEASE STATE THE BRAND
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**SPECIFICATIONS
NICHOLLS STATE UNIVERSITY
PAGE 5 OF 8**

Item 5 Omni Directional PZM Microphone, or equal

Radio Shack Omni directional 30-18,000Hz response Model: 33-3022
Catalog #: 33-3022, or equal

5 Each @ _____ EACH = \$ _____ TOTAL

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Item 6- Panasonic Plasma Screen TH-50PHD8UK, or equal

- Screen Size: 50" diagonal, minimum
- Screen Aspect: 16:9
- Contrast Ratio: 3000:1
- Brightness: 550 cd/m-squared
- hSync: 15-110kHz
- vSync: 48-120 Hz
- Data Signals: VGA, SVGA, XGA, SXGA, UXGA (compressed)
- TV Scan Lines: 480i, 480p, 720p, 1080i

**SPECIFICATIONS
NICHOLLS STATE UNIVERSITY
PAGE 6 OF 8**

Item 6 Continued

INPUT TERMINALS:

- Composite Video S-Video: 1(BNC)
- S-Video: 1(4-pin mini DIN)
- Component Video: 1 (BNC X 3)
- VGA RGB Signal: 1 (15-pin mini d-Sub)
- Stereo Audio In: 2 (RCA L/R)
- PC Audio In: 1 (mini stereo plug)
- Serial Control (RS232C): 1 (9 pin mini d-Sub)

OUTPUT TERMINALS:

- Composite Video: 1 (BNC)

PLASMA MONITOR ACCESSORIES:

- Audio Amplifier: 8W X 2
- Include Speakers: Wall Mount
- Include wall mount brackets

4 Each @ _____ EACH = \$ _____ TOTAL

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**SPECIFICATIONS
NICHOLLS STATE UNIVERSITY
PAGE 7 OF 8**

Item 7: Axis TV CPM Channel Player, or equal

**To be awarded with item 8 as total net lump sum
due to need for compatibility**

- Medium form factor Channel Player
- Accommodates video window option card, an enhanced graphics card and a wireless card all in a single chassis.
- Measures 13" (wide) x 5.4" (high) x 15" (deep) and weighs 20.1 lbs.
- Embedded Windows@ XP Professional
- Built-in security
- Proprietary firewall
- Support both static and dynamic IP addresses
- Remote updates and diagnostics.

4 Each @ _____ EACH = \$ _____ TOTAL

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**SPECIFICATIONS
NICHOLLS STATE UNIVERSITY
PAGE 8 OF 8**

Item 8- Video Window Option for Axis TV CPM Channel Player, or equal

**To be awarded with item 7 as a total net lump sum
due to need for compatibility**

- Overlay live or recorded video feeds in message pane for a channel player.

4 Each @ _____ EACH = \$ _____ TOTAL

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TOTAL NET LUMP SUM ITEMS 7 + 8 \$ _____

***ALL ITEMS, WITH THE EXCEPTION OF ITEMS 7 AND 8, WILL BE AWARDED
TO THE VENDOR WHO PROVIDES THE TOTAL LOWEST PRICE FOR EACH ITEM.***

***BID PRICES MUST INCLUDE ALL SHIPPING COSTS FOR DELIVERY
TO NICHOLLS STATE UNIVERISTY, THIBODAU, LA***

INSTALLATION, IF REQUIRED, WILL BE PERFORMED BY OTHERS.

**THE BRAND NAMES SPECIFIED ARE USED ONLY TO DESCRIBE THE STANDARD
OF QUALITY, PERFORMANCE, AND CHARACTERISTICS DESIRED AND IS NOT
INTENDED TO LIMIT OR RESTRICT COMPETITION. HOWEVER, IF BIDDING
AN "EQUIVALENT" TO BRAND SPECIFIED IT IS MANDATORY THAT BIDDER
FURNISH WITH BID DETAILED LITERATURE AND/OR SPECIFICATIONS TO BE
USED IN EVALUATION OF PRODUCT. FAILURE TO SUBMIT SAID
INFORMATION MAY BE CAUSE FOR BID NOT TO BE CONSIDERED.**